



SEPARATING PEOPLE FROM HAZARDS

# Company Profile



# Introduction

**Separating people from hazards; this is the simple philosophy that drives Kee Safety. We have expanded our product portfolio and geographic horizons substantially since our inception in the UK some 80 years ago and we continue to do so.**

The business can trace its history back to 1934 when Kee Klamp® tubular fittings were invented for use in the agricultural sector. These simple safety barrier systems were then developed and many other uses were found. Today, barrier systems and guardrail remain an integral part of the portfolio. Even though many of our products are now far more sophisticated in construction and application, we remain focussed on our philosophy of separating people from hazards.



Probably the most significant development in our business in recent years has been in the area of Fall Protection where the accelerating implementation of global safety standards for working at height continues to create new opportunities. Kee Safety sells market leading guardrail products under the KeeGuard® banner which importantly don't penetrate the roof surface as well as skylight and roof access safety rails under the Kee Dome®, Kee Hatch® and Kee Cover® brands. For rooftop safety where use of guardrail is not practical, KeeLine® an engineered lifeline system and Kee Walk®, a walkway system, are sold. Coupled with ranges of anchor products sold under the Kee Anchor®, Kee Roofpoint® and Kee i-bolt® brands and a range of associated accessories such as harnesses, lanyards and fall arrest blocks Kee Safety is now a leading player in the fall protection sector. Kee Safety also sells a range of working at height access platforms manufactured by subsidiary company Easi-Dec Access Systems Ltd.



Of course, safety is a global imperative and Kee Safety has expanded its global reach significantly as international markets have developed. Overseas offices now exist in USA, Germany, Canada, France, Ireland, UAE, the Netherlands, Poland, China and Singapore. Coupled with distribution arrangements in over 60 countries the range of products is truly available worldwide. While emerging economies continue to provide interesting opportunities, some of the more established regulated markets still represent significant potential. With a national salesforce now in place across North America we can build much closer relationships with our customers and introduce them to the full range of products and services we can offer.





# Introduction

We have a long history of dealing with distributors and partners as well as with OEM's or direct with multinational companies. This may involve supply only arrangements but equally it could be a requirement to design, build and install a safety system on a specific site. In many parts of the world we also trade directly with major contracting companies who are developing large scale infrastructure projects, perhaps in Petrochemical, Oil and Gas or Water Treatment industries.

So if barriers need to comply with the latest disability access legislation, or need to have enhanced corrosion resistance we have solutions available. If the requirement is for personal or collective fall protection or simply to allow safe access, we have an answer. Even if the requirement is to simply join together two steel beams, safe in the knowledge there is no need for welding and the associated inherent risks Kee Safety has a range of third party approved steelwork fixings to solve the problem. Add in our ranges of relevant accessories and the result is an extensive, market leading portfolio of safety products.

**So if the safety requirement means separating people from hazards, safety is Kee®.**



In whichever country or channel the business operates, Kee Safety sells products which comply with relevant standards and legislation in that territory.

In order to maintain our premium brand positioning, approvals are sought and become the focal point of our sales effort. Selling compliant products and systems ensures we deliver first class products with world class levels of service and allow us to build repeat business relationships with our customers.



# History



## 1934

Mr. George H. Gascoigne and his colleagues invent the fitting concept in Reading, England for the manufacture of milking stalls for cows

## 1936

Geo. H. Gascoigne Co. Ltd. start to market *Kee Klamp*® fittings

## 1957

Company facility established in Toronto, Canada

## 1958

*Kee Klamp*® fittings first exported to Germany  
North American sales office established in Buffalo, NY

## 1966

North American warehouse established in Buffalo, NY

## 1981

*KeeLine*® handrailing is introduced in the UK

## 1983

BTR purchases Thomas Tilling and with it, Kee Klamp

## 1993

*KeeNect*® balustrade product is launched in the UK  
TÜV approval obtained for 130 *Kee Klamp*® fittings

## 1995

Investors in People award achieved in the UK

## 1996

Management buys the Kee Klamp Group of companies from BTR

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Management buys the Kee Klamp Group of companies from BTR

## 1997

ISO 9001 recognition achieved in the UK

## 1999

Kee Klamp Ltd opens an office in Paris, France  
*KeeGuard*® free-standing roof edge protection launched in Germany

## 2000

*KeeGuard*® free-standing roof edge protection system launched in USA and Canada  
*Kee Lite*® range of aluminium fittings launched in USA

## 2001

*Kee Lite*® range of aluminium fittings launched in the UK  
TÜV approval obtained for *Kee Lite*® components  
*Kee Hatch*® Roof Hatch Railing System launched in the USA

## 2002

*Kwik Kit*® railing kit launched  
*Kee Lite*® range of aluminium fittings expanded in 1 1/4" and 1 1/2" sizes  
Access Technologies Ltd acquired by the group

## 2003

*Kee Lite*® range of aluminium fittings expanded in 1" and 2" sizes  
*KeeGuard*® free-standing roof edge protection launched across Europe



# History

## 2004

*Kee Anchor®* system launched in the United Kingdom

*KeeGuard® Contractor* system introduced in the United States and Canada

*Kee Hatch®* Roof Hatch Railing System is made available in Canada

*BeamClamp®* range launched

## 2005

*Kee Access®* launched in the United Kingdom

*BeamClamp®* fixings introduced in the United States, Germany and Canada

## 2006

*Kee Dome®* Skylight Protection Launched in the United Kingdom, Germany and France

## 2007

*Kee Safety* opens an office in Dubai

## 2008

*Kee Stainless®* launched in the UK

*Kee Safety* acquires Dunn & Cowe Ltd, a

leading UK supplier of fall arrest anchor devices

*Kee Safety* launches its East European business

Personal protection product range launched

## 2009

*Kee Safety* opens an office in Poland

## 2010

*KeeLine®* engineered lifelines launched

*Kee Walk®* roof top walkways launched

*Kee Safety* acquires Kee Systems Limited

*Kee Safety* acquires Lindapter North America, the

leading USA supplier of steel to steel connections

Fall protection accessories range launched

*Kee Safety* FZE expands to become *Kee Safety* LLC

*Kee Safety* opens an office in China

## 2011

*Kee Safety* acquires Easi-Dec Access Systems Ltd

## 2012

*KeeLine®* overhead life line system launched  
New *Kee Lite®* in-line system developed for the water industry

*Fast Fit* 'steel to steel' connection system launched  
USA and Europe compliant Easi-Dec access systems global launch.

*Kee Safety* acquires Safesite Limited

## 2013

EN13374 compliant *KeeGuard®* Contractor system upgraded and launched across the world

## 2014

*Kee Safety* acquires Roof Edge Fabrications Ltd

*Kee Safety* acquires Gevaco B.V.

## 2015

*Kee Safety* acquires Skyway Safe Access Equipment Limited

*Kee Safety* acquires VTD Nederland

*Kee Safety* acquires Harcon Services Ltd.

*Kee Safety* opens an office in Singapore

*Kee Safety* acquires Sesco LLC

*Kee Gate* self-closing safety gate launched

## 2016

*Kee Safety* acquires Steadfast Anglia Ltd

*Kee Safety* acquires Portaramp Ltd

*Kee Cover* roof light protection system launched

## 2017

*Kee Safety* acquires Flexible Lifeline Systems Inc.

## 2018

*Kee Safety* acquires WH Maintenance Ltd

*Kee Safety* acquires Lighthouse Safety LLC

*Kee Safety* acquires High Engineering Corp

*Kee Walk* with integral Guardrail launched





# Safety Systems

**Kee®  
Guard**

## The Safety Solution for Free Standing Roof Edge Protection

A free standing fall protection system that does not penetrate the roof membrane. *KeeGuard* is fully tested and meets or exceeds current roof top safety requirements.



**Kee®  
Dome**

## The Safety Solution for Skylights

A free standing skylight fall protection system which does not penetrate the roof surface.



**Kee®  
Anchor**

## Safety Solutions for a Portable Deadweight Anchor

A modular dead weight anchor fall prevention system, for use with Personal Protection Equipment. The *Kee Anchor* product group includes *Weightanka*, *Wireanka* and *Accessanka* product options.



**Kee®  
Line**

## The Safety Solution for Engineered Life Lines

An engineered safety line providing continuous protection for working at height.



**Kee®  
Walk**

## The Safety Solution for Roof Top Walkways

A modular easy to install walkway system. It provides a safe, anti-slip, level surface for anyone who needs to access a roof in the course of their work.



# Safety Systems



## The Safety Solution for Free Standing Demarcation

A free standing demarcation system ideal for temporary situations.



## The Safety Solution for Quick Assembly Safety Railings

A permanent safety railing kit that can be quickly and easily installed in any location.



## Fall Protection Accessories

PPE Fall Protection accessories ensuring complete safety whilst working at height.



## The Safety Solution for Roof Light Protection

Adaptable cover for roof lights on trapezoidal and standing seam roofs.



## Temporary Edge Protection

For steelwork construction sites with either GRP or steel toeboard.





# Safe Access Solutions



## Roof Access Systems

Lightweight aluminium access equipment for use on fragile roofs, includes Board-Walk, Roof-Walk and Valley-Walk.



## Temporary Work Platforms

Simple quick assembly work platforms for short term maintenance and installation work.



## Self Closing Safety Gates

A portfolio of self-closing gates for use in rooftop or industrial manufacturing environments.



## Bespoke Access Platforms

Mobile or static access platforms designed and built to customer specifications.



## Engineered Access Solutions

Guardrail, Flooring & Handrail standards designed and fabricated.





# Safety Components



## Components for Safety Barrier Solutions

*Kee Klamp* cast iron components offer the most flexible solution for the construction of safety railing, handrail, guardrail and barrier solutions.



## Aluminium Components for Safety Barrier Solutions

*Kee Lite* aluminium components offer flexible solutions for the construction of high corrosion resistant safety railing, handrail, guardrail and barriers.



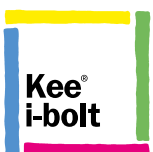
## Components for Safety Barriers Compliant with Disability Legislation

*Kee Access* components are used to create safety handrailing compliant with the requirements of the UK Equality Act and the American Disability Act (ADA).



## Fall Arrest Anchor Solutions

A range of fall arrest anchor solutions designed to provide permanently fixed roof anchor points.



## Safety Eyebolt Solutions

A comprehensive range of Class A1 safety anchors; featuring the removable *Keyanka* eyebolt and the *Ringanka* portfolio suitable for use in brick, concrete, masonry and steel.

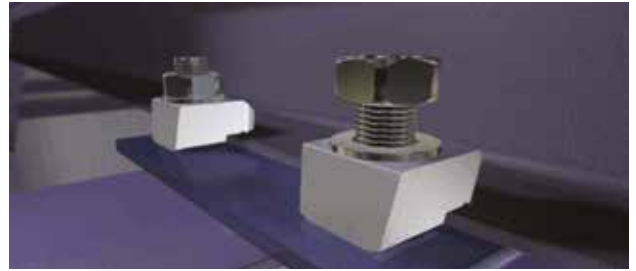


## Safe Fixings



### Flexible Steelwork Fixing Solutions

*BeamClamp* steel to steel connection products encompass a range of steelwork fixings, floor fixings and suspension fixings.



### The Approved Blind Steelwork Fixing

An approved blind cavity fixing for structural steelwork where access is restricted to one side only.



## Safety Services



### Design and Installation Service

A full design and installation service to ensure compliance with all major standards and statutory requirements.



### Recertification

Annual recertification of installed safety systems undertaken by trained work at height specialists.





## Kee Safety Across the Globe



Fujairah, UAE



Madrid, Spain



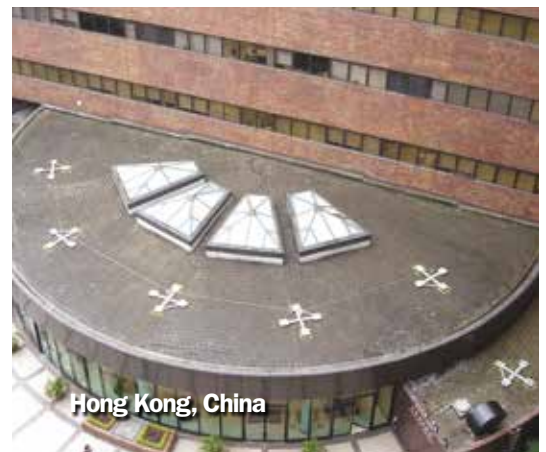
Vandenvala, Lithuania



East London, UK



Paris, France



Hong Kong, China



Melbourne, Australia



Al Zeina, Abu Dhabi

# Separating People From Hazards

## UK

Kee Safety Ltd  
Cradley Business Park  
Overend Road, Cradley Heath  
West Midlands, B64 7DW

Tel: +44 (0) 1384 632188  
sales@keesafety.com  
www.keesafety.co.uk

Safesite Limited  
Safesite House, Priestley Way, Crawley  
West Sussex, RH10 9NA

Tel: +44(0) 1293 529977  
info@safesite.co.uk  
www.safesite.co.uk

British Standard Gratings  
Cradley Business Park  
Overend Road, Cradley Heath  
West Midlands, B64 7DW

Tel: +44 (0) 1384 563434  
sales@bsgratings.com  
www.bsgratings.com

Easi-Dec Access Systems Ltd  
Merlin House, Blaydon Road,  
Sandy, Bedfordshire, SG19 1RZ

Tel: +44 (0) 1767 691812  
info@easi-dec.com  
www.easi-dec.co.uk

Harcon Services Limited  
108 Manchester Road  
Carrington, Manchester, M31 4BD

Tel: +44 (0) 161 777 4230  
sales@harconservices.co.uk  
www.harcongroup.com

Kee Systems Limited  
Thornsett Works, Thornsett Road  
London, SW18 4EW

Tel: +44 (0) 208 874 6566  
ordering@keesystems.com  
www.keesystems.com

Portaramp Ltd  
Units 3 & 4, Dolphin Business Park  
Shadwell, Thetford, Norfolk, IP24 2RY

Tel: +44 (0) 1953 681799  
sales@portaramp.co.uk  
www.portaramp.co.uk

Roof Edge Fabrications Ltd  
144-146 Dalsetter Avenue  
Drumchapel Industrial Estate  
Glasgow, G15 8TE

Tel: +44 (0) 141 949 1014  
anchors@roofedge.co.uk  
www.roofedge.co.uk

Steadfast Anglia Ltd  
4 Columba, Orion Avenue  
Ipswich, Suffolk, IP6 0LW

Tel: + 44 (0) 1473 834144  
info@steadfast-group.com  
www.steadfastanglia.co.uk

## Ireland

Skyway Safe Access Equipment  
Kells Business Park  
Kells  
County Meath

Tel: +353 46 9241771  
contactus@skyway.ie  
www.skyway.ie

## Germany

Kee Safety GmbH  
Donaustraße 17b  
63452 Hanau

Tel: +49 (0) 61 81/300 38-0  
vertrieb@keesafety.com  
www.keesafety.de

## France

Kee Safety SAS  
Tour Sébastopol, 3 Quai Kléber  
67000 Strasbourg

Tel: +33 (0) 1 73 44 32 43  
ventes@keesafety.fr  
www.keesafety.fr

## Poland

Kee Safety Sp. z o.o.  
ul. Sloneczna 116A  
05-500 Stara Iwiczna

Tel: +(48) 22 398 30 08  
biuro@keesafety.pl  
www.keesafety.pl

## Netherlands

VTD Nederland B.V.  
Postbus 303  
8250 AH Dronten

Tel: +31 (0) 32 13 870 10  
algemeen@vtdn.nl  
www.vtdn.nl

## USA

Kee Safety, Inc  
100 Stradtman Street  
Buffalo NY  
14206

Tel: +1 (716) 896 4949  
Toll-Free: +1 (800) 851 5181  
info@keesafety.com  
www.keesafety.com

Flexible Lifeline Systems Inc.  
2437 Peyton Road  
Houston  
TX 77032

Tel: +1 (832) 448 2900  
Toll-Free: +1 (800) 353 9425  
info@flexiblelifeline.com  
www.fall-arrest.com

LNA Solutions  
3924A Varsity Drive  
Ann Arbor, MI 48108

Tel: +1 (888) 724 2323  
inquiries@lnasolutions.com  
www.lnasolutions.com

Sesco LLC  
1215 South 41st Street, PO Box 1476  
Manitowoc, WI 54221

Tel: +1 (877) 737 2687  
info@sesco-services.com  
www.sesco-services.com

Lighthouse Safety LLC  
3620 North 126th Street  
Brookfield, WI 53005

Tel: +1 (262) 790 1155  
www.lighthousesafety.com

## Canada

Kee Safety, Ltd.  
40 North Rivermede, Units 6-7  
Concord, Ontario  
Dubai

Toll-Free: +1 (877) 505 5003  
Tel: +1 (877) 505 5003  
info@keesafety.com  
www.keesafety.ca

High Engineering Corp  
1215 13th ST SE, Suite 213  
Calgary, AB T2G 3J

Tel: +1 (403) 287 0475  
solutions@highengineering.com  
http://www.highengineering.com

## UAE

Kee Safety LLC  
Dubai Investment Park, Near Green  
Community, PO Box 18448, Dubai

Tel: +971 04 8859066  
uaesales@keesafety.com  
www.keesafety.ae

## Singapore

Kee Safety Singapore Pte. Ltd.  
38 Ang Mo Kio Industrial Park 2  
#01-05, Singapore 569511

Tel: +65 6385 4166  
sgsales@keesafety.com  
www.keesafety.sg

## China

Kee Safety Shanghai Co., Ltd.  
24H East Ocean Centre East Tower  
588 Yan An East Rd, Shanghai, 200001

Tel: +86 (0) 21 6351 3700  
chnsales@keesafety.com  
www.keesafety.com



## HEAD OFFICE

Kee Safety Group Limited  
Cradley Business Park,  
Overend Road, Cradley Heath,  
West Midlands,  
B64 7DW, United Kingdom

Tel: +44 (0) 1384 632197  
Fax: +44 (0) 1384 632391

www.keesafetygroup.com