

# TRAINING BROCHURE

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## **ABOUT US**

PICS offer paving and walling contractors the largest range of specialist tools, products, training and marketing services in the UK.

The comprehensive training packages available for all of our systems are tailored to suit every type of business, regardless of size and include both practical, theory and on-site installations.

The PICS range of paving and walling systems are widely specified by commercial clients, architects and landscape designers both here in the UK and overseas. In addition, the general public are served through our large network of established quality installers and depots.

From our head office in Newbury, we design and distribute our own manufactured products across the UK. Our depots in Newbury, Sheffield, Bridgend and Manchester provide invaluable support and availability of products stocked locally for collection or delivery. We also have a host of stockists across the UK, so please contact us for further information of stockists near you.

# ABOUT US

#### **Precision Manufacturing**

Every batch we produce is manufactured to the highest standard and quality control tested, ensuring absolute consistency in our products, from day to day, month to month and year to year. Retained samples of each batch are kept for a minimum of 12 months.

### **Free Technical Helpline**

We'll do everything we can to help you succeed. Our experienced technical advisors understand concrete, providing impartial and practical advice on questions raised. With over 100 years combined experience, there isn't much we can't answer.

## **Huge Stocks**

Our depots in Newbury, Sheffield, Bridgend and Manchester are all fully stocked and ready to respond to all levels of demand. We're happy to offer next day delivery on orders placed before 2:00pm, Monday - Friday.



PICSPAVE is an imprinted concrete system designed to create the aesthetic value and feel of natural stone, slate, cobble, tile, brick or wood available in hundreds of designs and colour combinations. PICSPAVE will suit any application, Commercial, Industrial or Domestic.

PICSPAVE as a product can be said to originate from the product sector known as Stamped Concrete in the USA and Pattern Imprinted Concrete in the United Kingdom. PICSPAVE is principally an image product. If solely hard standing were required, plain concrete would work admirably. Since you are providing a service that creates good impressions, this philosophy based on quality and on-going training, needs to run through your entire operation, from the moment of the first visit, right through to the final tidy up and invoicing.

To be able to provide an excellent service for your client, does not solely depend on your installation. The supply chain of your business plays an equally important role in this. Therefore, it is paramount to us as a supplier and manufacturer that we provide you with a quality service and assist you with the success of your company.

## **PICSPAVE TRAINING**

#### Introduction:

Our PICSPAVE training courses are spread over a two day period. This enables us to cover both theory and practical training. The course at Newbury covers the installation process in depth, providing a good understanding of the key principles, skills and issues involved in undertaking a complete PICSPAVE installation. All the required tools, materials and imprinting mats will be identified and key facts to enable installers to improve the selling and marketing of PICSPAVE will be discussed. These PICSPAVE sessions are only undertaken at our Newbury depot.



# PICSPAVE TRAINING

## Day 1 (Theory):

The first day of PICSPAVE training is classroom based and is the theory part of our training course. This covers the following key points:

- Overview of site preparation
- What concrete mix to order, depending on the time of year
- Preparing the site prior to concrete arriving
- Laying the concrete and the use of specialist tools
- Colouring the concrete surface
- Application of Release Agent
- How to print the pattern
- Movement joints in concrete
- Washing off and removing Release Agent
- Sealing and joint filling
- Using design layout features to your advantage



# **PICSPAVE TRAINING**

## Day 2 (Practical):

The second day of PICSPAVE training is undertaken outside and is the practical part of our training course. This is where you get hands-on, and learn how to lay and successfully complete 20-30m<sup>2</sup> of pattern imprinted concrete. This day covers the following key points:

- Site preparation
- Tool box talk
- Learn about creating shade & rain cover protection
- Placing and screeding of the concrete
- Instructions on how to use a rollerbug and other specialist tools
- Use of all floats/trowels and the difference between them
- How and when to apply Colour Surface Hardener
- Using kneeling boards
- Application of Release Agent
- How and when to print the area (including borders)
- How and when to use mat impactors
- Discuss frost protection and the importance of site protection
- Importance of PPE

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# REFURBISHMENT, REPAIR & REINSTATEMENT TRAINING

Millions of square metres of PICSPAVE has been laid across the UK over the last 30 years and it was all sealed originally to protect the homeowners investment. This creates the opportunity to provide a local cleaning and refurbishment service for all PICSPAVE installers alongside their new installation work. They are simple projects to identify, price and carry out. Our very experienced technical team, not only offer advice, but also recommend the products required for professional refurbishment, following a nominal amount of training.

Refurbishment of driveways are not just limited to PICSPAVE, but also includes:

- Block paving
- Asphalt
- Exposed aggregate
- Natural stone
- Plain concrete

# EXPOSED AGGREGATE TRAINING

Exposed aggregate is a decorative concrete finish which is achieved by selecting a Colourmix integral colour and a decorative aggregate, then chemically retarding the concrete surface to remove the top 1 - 4mm of the cementitious matrix by completing a washing process.

PICS exposed aggregate is an attractive decorative concrete finish with the following benefits:

- Low maintenance
- High wear resistance
- Many varied, decorative alternatives
- Good slip resistance values
- No weed growth
- Can be designed to suit a specific locality
- By carefully selecting the aggregates and Colourmix, many effects can be achieved
- Inlaying PICSPAVE bands and border designs, can further enhance the stunning effects created



# WALLCRETE TRAINING

People are always amazed by what can be achieved with Wallcrete and most people can see the huge potential the product has for covering vertical surfaces, both internally and externally. Tradesmen have been successfully applying renders to very old properties, and these very basic renders have remained stuck to the wall for hundreds of years. PICS have taken decorative renders a few steps further. Wallcrete is a very advanced, lightweight render. It is far superior to a 'normal' render in terms of technical performance and what can be done with it. So, why use such a technically advanced render such as Wallcrete, rather than a traditional render? Simple:

- Easier to use and apply as it is lightweight
- Easier to create interesting patterns and textures
- Possible to create very deep patterns and textures without sagging or slumping
- Superior bond formed by the use of Wallcrete Bonding Agent to prime
- Better performance characteristics created by use of a powder polymer in the Wallcrete mix
- Can be applied to almost any surface
- Can be used internally and externally
- Is more user friendly than using conventional rendering materials.



# **MARKETING & SALES ADVICE**

We have built a great reputation for assisting our customers with their own marketing efforts, from generating new leads to selling professionally using quality marketing items such as:

- Personalised company name stamps
- Specialist product brochures
  - Colour chip cases

Within the PICS team, we have experience of selling paving projects, generating specifications and utilising websites and social media to grow your own business.

A full range of marketing items, support literature, product samples, and business development advice is available to assist our customers with their paving and walling sales and specification projects.

Please do not hesitate to contact us on 01635 202224 to discuss how we can help you to get up and running in this growing and profitable niche market within the paving sector, where sales values are high and there is minimal competition.



# **TRAINING LOCATIONS**

#### **Newbury Depot:**

Unit 2 & 4, Red Shute Hill Industrial Estate Hermitage, Newbury, Berkshire RG18 9QL

#### **Manchester Depot:**

Unit 7, Wharfside Business Park Irlam Wharf Road, Irlam, Manchester M44 5PN

#### **Sheffield Depot:**

Unit 4, Redwood Court Campbell Way, Dinnington, Sheffield S25 3NQ

#### **Bridgend Depot:**

Unit 7, Kingsway Building Bridgend Industrial Estate, Bridgend, Wales CF31 3YH

# **2025 TRAINING DATES**

## PICSPAVE (2-Day Course) £250+VAT per person

NEWBURY THEORY	NEWBURY PRACTICAL	
08.30 AM – 17.30 PM	08.30 AM – 17.30 PM	
Wednesday 5th February	Thursday 6th February	
Wednesday 5th March	Thursday 6th March	
Wednesday 9th April	Thursday 10th April	
Wednesday 7 <sup>th</sup> May	Thursday 8 <sup>th</sup> May	
Wednesday 11 <sup>th</sup> June	Thursday 12 <sup>th</sup> June	
Wednesday 9 <sup>th</sup> July	Thursday 10 <sup>th</sup> July	
Wednesday 10 <sup>th</sup> September	Thursday 11 <sup>th</sup> September	
Wednesday 8 <sup>th</sup> October	Thursday 9 <sup>th</sup> October	
Wednesday 5 <sup>th</sup> November	Thursday 6 <sup>th</sup> November	

## WALLCRETE £150+VAT per person

NEWBURY	MANCHESTER	SHEFFIELD
10.00 AM – 16.30 PM	10.00 AM – 16.30 PM	10.00 AM – 16.30 PM
Thursday 15 <sup>th</sup> May	Thursday 17 <sup>th</sup> July	Thursday 16 <sup>th</sup> October

## EXPOSED AGGREGATE £150+VAT per person

NEWBURY
8:00 AM – 17.00 PM
Tuesday 8 <sup>th</sup> April
Tuesday 8 <sup>th</sup> July
Tuesday October 7 <sup>th</sup>

## VUBA Resin Bound £195+VAT per person





#### **Newbury Depot**

Unit 2 & 4, Red Shute Hill Industrial Estate Hermitage, Newbury, Berkshire RG18 9QL

**To place an order:** 01635 201327 **All other enquiries:** 01635 202224

#### **Manchester Depot**

Unit 7, Wharfside Business Park Irlam Wharf Road, Irlam, Manchester M44 5PN

Tel: 0161 775 7412

#### **Sheffield Depot**

Unit 4, Redwood Court Campbell Way, Dinnington, Sheffield S25 3NQ

Tel: 01909 568189

#### **Bridgend Depot**

Unit 7, Kingsway Building Bridgend Industrial Estate, Bridgend, Wales CF31 3YH

Tel: 01656 335330



Pattern Imprinted Concrete Supplies Ltd

Unit 2 & 4, Red Shute Hill Industrial Estate Hermitage, Newbury, Berkshire RG18 9QL

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