







SHOWERING & WET ROOMS

KITCHENS

MOBILITY SUPPORT

DOC M SYSTEMS

HEATING

LIFE MADE BETTER

We've been using AKW products for over twenty years, so we're confident about the quality and the name is instantly recognisable."



ABOUTAKW	3
SHOWERING & WET ROOMS	16
KITCHENS	20
MOBILITY SUPPORT	22
DOC M SYSTEMS	24
HEATING	26

Life Made Better

'Made Better' is a phrase that runs through everything we do at AKW.

It's in finding ways to make someone's quality of life better through independent living solutions or improving our already exceptional levels of Customer Service.

It's in the superior quality and reliability of our products, many of which have a 'Made for life' warranty and which we're constantly striving to make even better.

It's in making sure that all our deliveries arrive in full and on time and improving on the most extensive product range in the UK to make your life easier as a specifier, installer or customer.

...and no matter how hard we push ourselves, we keep pushing, because we believe things can always be 'Made Better'.



Company History

1980s

AKW Medi-Care Limited started by Anthony Keith Webb (A.K.W)

Three Springs Industrial Estate, Worcester, UK

995

Company moves to larger premises Hylton Road, Worcester, UK. Office Staff: 6

Sales Team: 3

1998

AKW launch sub company Trays **Direct** to offer a more contractor based range

Manufacturing of screens set up internally DLP, Isle of Man 2002

Manufacturing of shower seats & grab rails commences AKW daily living products range

2010

AKW acquire additional premises

2013

New logistics

operation providing

dedicated delivery

service with fleet

of AKW branded

delivery vehicles

Independence House, Hampton Lovett, Droitwich Spa, UK

AKW launch Luda intelligent electric shower

2015

Launch of **AKW Electric** iShowers

AKW SmartCare Plus, iTherm and iSure

Launch of **AKW Wet Rooms**

DuraForm. SureForm and TriForm®

Total employees: 250+

1990s

Manufacturing of trays set up internally DLP, Isle of Man

1996

Manufacturing of kitchens begins in **Dudley, UK** Suitable for wheelchair users 2000

Office Staff: 10 Sales Team: 6

2006

AKW launch Level Best Wet room showering system 2009

2008

ECI financed the

buyout of AKW in

the two founders

2008 when it acquired

a majority stake from

AKW launch Sanitary ware range including washbasins, hand dryers, toilets & taps

AKW launch Doc M Packs

Wheelchair accessible unisex toilet facilities

2011

AKW showroom opens

Launch of stylish product ranges

Kitchens manufacturing brought in-house DLP. Isle of Man

2014

AKW release guide to creating Dementia-friendly bathrooms

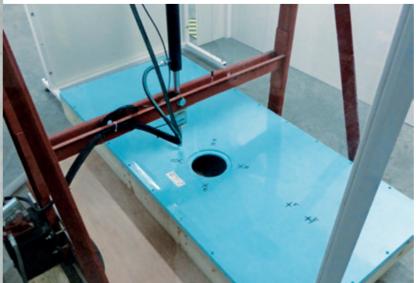


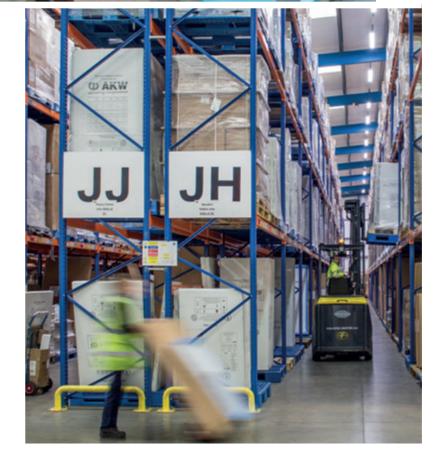
Quality and cost were the key reasons AKW won the tender for a three year supply contract with South Lanarkshire Council, which has already been extended by a year. We're extremely happy with the service we

get from AKW."

George Munro **Procurement Officer** South Lanarkshire Council







Better by Design

Our range of over 4,000 superior quality products supports independent living and brings over 29 years of inclusive design experience to every aspect of Showering, Kitchens, Mobility Support, Doc M and Heating.

AKW is the complete one stop shop and our name is synonymous with innovative design, easy installation, quality, safety in showering and accessible kitchen solutions.

The majority of our products are British-designed and manufactured in the UK or under strict Quality Assurance controls in our approved overseas facilities.

Every one of our products is designed, tested and certified to be the very best. That's why we can offer a 'no-quibbles' return policy and Lifetime Warranties on many of our products and you can be confident that we'll always be there to honour it.



































Going the extra mile



delivery the service offered by AKW is second to none. As a company they offer innovative product development, the products are held in stock and delivered directly by AKW ensuring the products reach us on time and in perfect condition."

Greg Wells
Projects Director
N K S Contracts Ltd

Great products need to be backedSignificantby great service and support.TransitionAt AKW we pride ourselves onit easbeing the best in the business.with

Our nationwide team of over **60 sales and surveying experts**make sure our customers are our
top priority, from beginning to end.

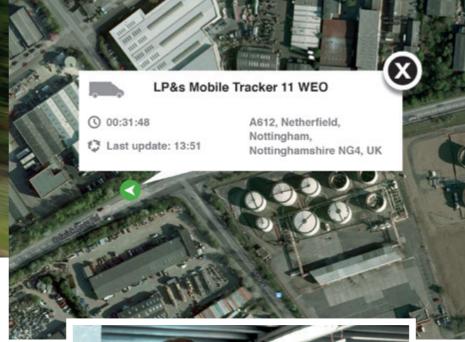
Our **Technical Support team** is staffed by installers with decades of experience from **8am – 5pm** every weekday.

Significant investment in our **Digital Transformation** programme makes it easier than ever to do business with us. We provide you with the capability to generate quotes, place and track orders and see account based pricing online.

Our **ISO 9001** Quality Management and **ISO 14001** Environmental Management accreditations demonstrate our commitment to improving our processes and impact on our environment.







Dedicated transport

We operate our own fleet of over **40 delivery vehicles** nationwide because we believe no one will take as much care to deliver your order undamaged and on time as we will.

In 2017 we made **99,813 deliveries** over **1.8 million delivery miles** with **99.91% delivered on time in full.**

AKW is the only company in the industry to offer a non-stop service, delivering products direct from its warehouse to the customer with no in-transit handling. In fact, we are the only manufacturer in our sector that only use dedicated transport and do not use carriers.

Live tracking of every item shipped and each vehicle ensures that your order will be delivered exactly when you expect it and in perfect condition. We have reduced damage rates to zero, shrunk packaging use by 70% and reduced delivery times, all without the loss of a single item in the past year.

Because we always go the extra mile for our customers, over 94% say they would recommend us.



Surveying Excellence

At the heart of every successful project is careful planning, which is why AKW's specialist Survey Team covers the whole of the United Kingdom to complete over 6400 surveys per year.

Naturally we put safety and security first, so all our surveyors carry AKW ID cards with braille stickers for visually impaired customers. In addition they are all fully disclosure checked and they all wear AKW branded work wear to clearly identify them as AKW employees whilst attending the properties of potentially vulnerable people.

Our thorough surveys provide complete peace of mind that the products and installation methods we specify will meet the client's needs, fit first time and give trouble-free use for many years to come.

Our simple three stage survey process:



Within 10 working days of receiving instruction, an experienced AKW surveyor will undertake a site survey and take all necessary measurements.

Our designs will be based on healthcare professional reports and tenants' specific needs to ensure we fully understand what is required and that we can provide the right technical advice.



Within 5 working days, we'll provide a 2D plan view (or 3D for kitchens) computer-aided drawing of how the new kitchen or bathroom will look.







Maintaining Quality

Even with our reputation for market-leading product reliability, durability and quality, occasionally one of our products might need repairing or replacing.

In 2012 we formed a dedicated team of Maintenance Engineers to undertake maintenance visits on AKW manufactured products throughout the UK.

All members of the team are ex-installers or have vast AKW product experience, so with their unrivalled expertise and first-hand knowledge they are fully equipped to deal with every situation.

After a call to our Technical Helpline, where all possible checks and troubleshooting are carried out over the phone, full details are passed to an engineer and we aim to be on-site within 3 working days.

Post-visit a full report, complete with photos and findings, will be produced and recorded. As with our surveyors, our maintenance engineers are fully disclosure checked and they all wear ID badges and AKW branded work-wear.





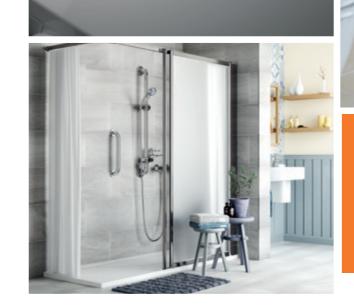
Showering

AKW's vast selection of showering products effortlessly combines style, practicality and safety.

The range includes AKW SmartCare Plus, the world's first Bluetooth® Smart controlled electric shower, stylish glass screens and enclosures, attractive and safe thermostatic mixer showers, shower trays to suit all floor and waste types and wired or wireless waste pumps.







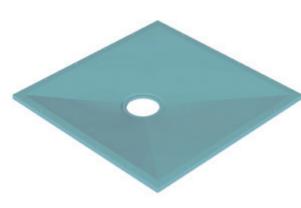




Wet Rooms

Choose AKW and you're choosing a stylish, high-performance wet room that's the result of over 29 years' specialist experience.

You're also choosing a wet room that's designed for long life and easy installation. So whether it's in terms of strength, style or practicality, AKW helps over 35,000 wet rooms a year take shape. AKW Tuff Form® is the market leading wet room former for level access showering solutions.



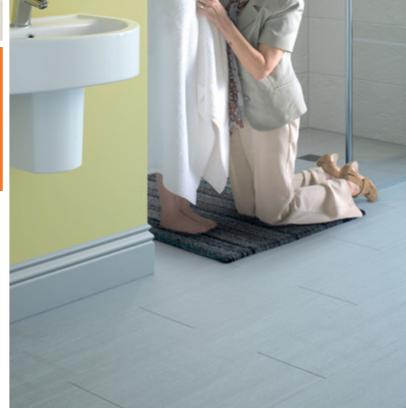






Based on a selection of high-quality formers, AKW wet rooms offer added strength underfoot, superior waterproofing qualities and 100% watertight reliability. They're also extremely versatile and a pleasure to install.





Kitchens

AKW kitchens offer the ultimate in practical functionality combined with attractive design and contemporary styling.

Our Independence Kitchen is individually tailored and inclusively designed to suit the needs of a broad range of users and is ideally suited to meet the specific needs of older people and wheelchair users with a wide choice of features and finishes. The Liberty Kitchen is professionally designed to meet each client's particular needs.

















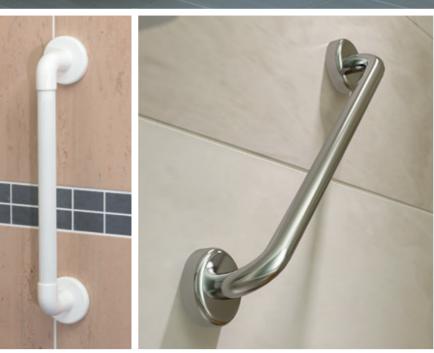
Mobility Support

With 'Life Made Better' in mind, AKW's range of Grab Rails and Shower Seats has been designed in close consultation with Occupational Therapists, end-users and installers.

Functionality and safety are ensured without compromising on style. Innovations such as removable seat cushions, adjustable seat height and arm angles and fold-up support rails and seats provide space saving, ease-of-use and easy-cleaning.











AKW's grab rail range offers a wide range of styles to ensure the appropriate level of support. AKW shower seats are suitable for any showering needs and for strength and comfort.



Doc M Systems

Our purpose designed Doc M packs provide the complete kit solution for wheelchair-accessible unisex toilets.

Offering a range of variants to suit every space and budget, all comply fully with the latest building regulations, are easy to install and come with the superior build quality and reassurance you expect from AKW.







Heating

AKW's extensive range of heating solutions ensures maximum comfort and safety in every room.

For wet rooms and bathrooms our towel warmers and thermostatically controlled under-floor heating are safe, reliable and welcoming, whilst our Low Surface Temperature (LST) radiators can work off central heating or electric, offering great flexibility to installers and specifiers.











